



Updated Avaya Sales Credential for Avaya Midmarket Cloud (APSS - 4715)

Overview

Avaya Learning is pleased to announce the availability of the updated online test moving to a five-digit code for the **APSS - 4715 Avaya Midmarket Cloud**.

Avaya Cloud Solution

Connect, Communicate, Collaborate without Boundaries

The average business today uses up to six different cloud solutions in order to meet an ever-growing list of needs. The rise of digital transformation (and the level of quality, agility and speed consumers expect as a result) has placed more demand on the enterprise than one cloud solution can deliver—until now.

Avaya's approach to cloud is simple: have the cloud your way. Avaya's cloud solutions are built on a fully open architecture that supports true compatibility and limitless interoperability—with a clear focus on the reliability and security you need.

[Learn more Cloud for Midsize Business](#)

Credential Requirements

The **APSS Avaya Midmarket Cloud (APSS - 4715)** credential is designed for Avaya Associates and Business Partners responsible for selling the Avaya Cloud Solution for Midsize Business in support of customer requirements.

Earning the **APSS Avaya Midmarket Cloud (APSS - 4715)** credential requires successful completion of the following:

APSS Avaya Cloud for Midmarket Online Test # 47150T or # 4715T (retired).

Available Curriculum and Competency Measurements

For details on the recommended curriculum and Online Test please visit the Avaya Learning Center (www.avaya-learning.com).

Avaya Anti-Bribery/ Anti-Corruption (ABAC) Compliance Policy

Effective 14 December 2018 the standalone online assessment 4990A Avaya Anti-Bribery/Anti-Corruption (ABAC) Compliance Online Test has been removed as a credential requirement for

A banner image showing a group of people in a classroom or training environment, viewed from behind, sitting at desks with computer monitors. The text 'Avaya Learning Services' is overlaid in white on a dark background at the bottom of the image.

Avaya Learning Services

earning an Avaya Professional Sales Specialist (APSS) and Avaya Professional Design Specialist (APDS) credential. Please refer to separate article posted on the Avaya Learning Center in the news section.

Channel Partner Note

The APSS - 4715 Avaya Midmarket Cloud will upon initial introduction NOT be used for Avaya Sales Authorizations (Right to Sell). Avaya Sales Authorizations will still be based on Solution APSS, as outlined in the [Avaya Solution Authorization Policy](#). The Avaya Solution Authorization Policy outlines in details the requirements at partner level to sell and service Avaya Solutions and is posted on the Avaya Partner Portal (log-in to the Avaya Partner Portal is required to access the document).

Questions?

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